

# The Company Today



# **United Elements**





Distribution
Support
Service



Construction management

Design

Packaged delivery



- 26 years of successful track record in HVAC market
- The company is in TOP 10 HVAC distributors in Russia
- Exclusive distribution:









Official distribution:





- Over 1500 companies are our partners.
- Over 5000 job sites done.
- Own production and service facility



# Coverage

Representative Office

Secure Storage Warehouse

A big chain of secure storage warehouses and local offices provides permanent availability of various products: 16 local offices 22 secure storage warehouses Moscow Nizhny Novgorod Lipetsk Simferopol Rostev-on-Don Krasnodar Yekaterinburg Chelyabinsk

Novosibirsk



Rostov-on-Don

# Team of professionals



#### **Offices**

Moscow



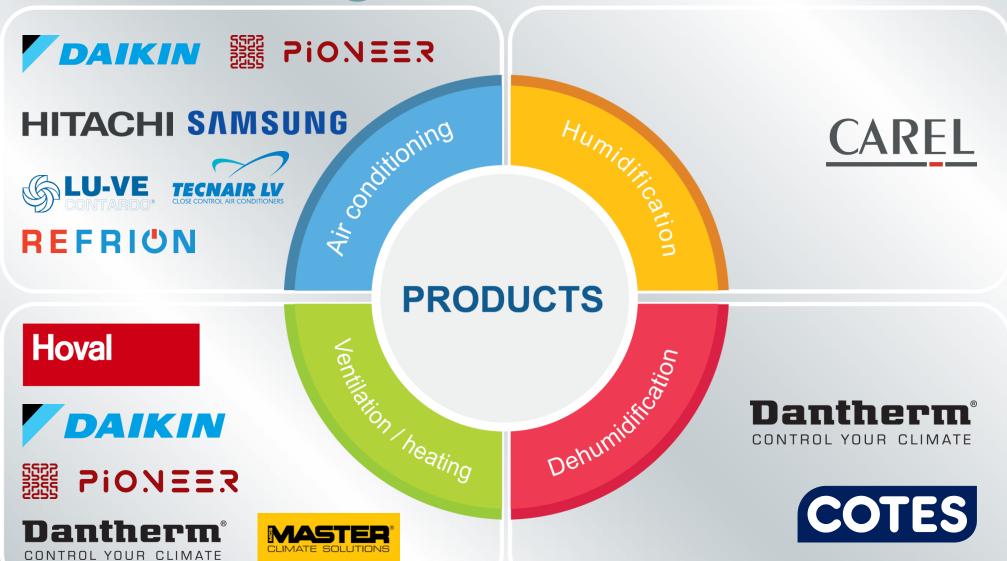


# Client service





# **Product Range**





# Air Conditioning

### DAIKIN

- Daikin Industries is a Japanese company with 90 years of background and 13 factories all over the world.
- No 1 brand worldwide in sales volume!
- Worldwide pioneer Cutting-edge production and research capacities.
   Were the first to launch production of heat-pump air conditioners, VRV and multi systems.
- The company deals only with HVAC products.
- The widest model range in the industry. The company manufactures all possible kinds of HVAC products, from residential to marine models.
- Worldwide leader in manufacturing residential and industrial air conditioners, heating and ventilation systems.
- DAIKIN the company that sets the industry trends!
- Official warranty: up to 5 years.









#### **Residential and Commercial HVAC Products**

#### Air purifiers



Wall-mounted



Floor standing



Split systems



Universal



1113



Duct









Multi systems



#### Rooftop units







#### **Industrial HVAC Products**

#### Chillers



#### Ventilation units



#### an coil units



#### Industrial products





## Job Sites **DAIKIN**



Higher School of Economics, St. Petersburg **Daikin VRV** 



McDonalds restaurants
Novokuybyshevsk, Moscow,
Ufa, Kazan, Aksakay,
Stavropol, Tambov **Daikin VRV** 





Defence Ministry of RF building, Moscow Daikin VRV, chillers





Office building of OAO Sberbank of Russia, St. Petersburg. Daikin VRV





Office building of OOO Gazprom Transgas Ukhta, **Daikin VRV** 





Vladivostokskiy State Universal Store, Vladivostok **Daikin VRV** 





### HITACHI

- The word Hitachi literally means "daylight" and reflects the basic philosophy of the company: helping people and society via technogies.
- Hitachi has been running a successful business for over 100 years.
- Currently, the company has around 14 000 employees.
- The company features 24 design, engineering and production facilities in Asia, Europe and Latin America.



HAPE plant in Barcelona, Spain



### HITACHI



#### **VRF** systems





#### **Heat pumps**





#### **Gorki Golf & Resort**

Leningrad region, Gorki Golf village

Set Free outdoor units RAS14FSXN1E + RAS16FSXN1E: **85** kW

Indoor units:

full-size cassette ones, low pressure duct ones, wall-mounted.





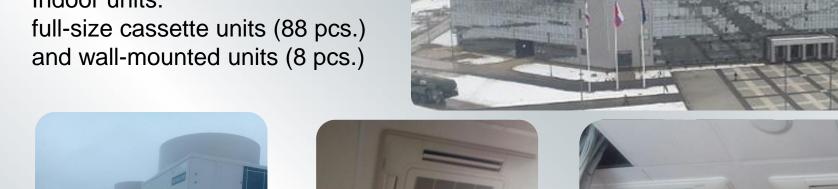


# **Peter the Great Russian Strategic Missile Forces Academy**

Moscow region, Balashikha Set Free outdoor units RAS-FSXN1E – 6 units: **168** kW

Indoor units:













#### **Innovation Technopolis**

Krasnodar Krai, Anapa

Set Free outdoor units – 75 pcs: 2,7 MW.

Indoor units:

full-size cassette units (341 pcs.) compact cassette units (15 pcs.), duct units (237 pcs.) and wall-mounted units (26 pcs.)









# **Culture Centre at the Embassy of the Republic of Korea**

17 Chistoprudny boulevard, Moscow RAS-5FSVN3E (14 kW); duct type IU — 4 pcs.











#### **Hotel in Nizhny Novgorod Region**

RAS-18FSXNSE (50 kW)

Indoor units: full-size cassette units (3 pcs.) and wall-mounted units (16 pcs.)





uniting the best



### 器 PIONEER

- The oldest OEM AC brand in Russia: our own brand, established in 1997.
- The units are manufactured in the factories of technological market leaders under control of United Elements Group.
- All manufacturers are ISO 9001 and EAC-certified.
- 3-year warranty and temporary unit substitution to simplify warranty repair.

The brand website: www.pioneer-air.ru



We value your trust. That is why Pioneer became a brand to prove that wisdom lies in simple solutions.



### 麗 PIONEER





### Job Sites 誤器 PIONEER



Russian Exhibition Centre, Pavilion 21, Moscow. **Pioneer VRF** 



GORKI

Gorki Golf Club, the house of the Club. Leningrad region, **Pioneer VRF** 



PUBLICIS OMNICOM GROUPE

Corporate office of Publicis Publicis Groupe, Moscow, **Pioneer VRF** 





OOO Megafon office, Cheboksary **Pioneer VRF** 



Multifunctional residential complex "The Golden Horseshoe", Kazan, **Pioneer VRF** 





OKAY hypermarket in Omsk. **Pioneer VRF** 





### SAMSUNG

In order to solve its clients' issues worldwide, Samsung is developing optimized air conditioning systems that provide reliable quality, high performance and energy efficiency.

There are two proper plants for Samsung air conditioning systems, both of which have a single quality standard:

Korea: Samsung Electronics Co., LTD. 107, Hanamsandan 6 beon-ro, Gwangsan-gu, Gwangju, Korea

China: Suzhou Samsung Electronics Co., Ltd. 501, Suhong East Road Suzhou City, Jiangsu, China

International Quality Certificates

Capacity: up to 120 HP

Temperature range: -25 - 52 °C



SAMSUNG



### SAMSUNG

#### VRF systems DVM S/DVM S Eco



#### Indoor units for DVM multi systems









### Ventilation

### Hoval

 Exclusive distribution of decentralised ventilation systems in Russia manufactured by the leading company on the market.
 Over 6000 units are being used.



 Exclusive distribution of ventilation systems for swimming pools and other facilities. Manufactured by the leading company on the market.



 Expertise in complex customized ventilation and heating solutions: industrial job sites, DPCs, premises with high ceilings etc.



### Hoval



United Elements Group is the exclusive distributor of HOVAL (Liechtenstein) products in Customs Union countries.



Over 20 years of collaboration between United Elements and HOVAL in the Russian market enabled them to develop and to bring to life hundreds of customized industrial solutions in order to provide comfort climate in high-ceiling rooms.

More than 6000 HOVAL TopVent and RoofVent ventilation units are creating the required climate in over 200 buildings with a total area over 3 000 000 m<sup>2</sup> all over Russia and CIS.

uniting the best



### Hoval

# Ventilation and air heating solutions for buildings







**Energy recovery** 

Ventilation systems for industrial premises

Products for data processing centres



### Job Sites Hoval

ZVEZDA shipbuilding plant,



Vladivostok



Almaz-Antey North-Western Regional Centre, St. Petersburg



Admiralty Shipyards, St. Petersburg





IKEA-Esipovo, Distribution centre, Moscow region







### Job Sites Hoval

DMG Mori machine tool plant, Ulyanovsk



Federal State Unitary Enterprise "Krylov State Research Centre" (Multipurpose Offshore Swimming Pool in Krylov Research and Development Insitute), St. Petersburg



LG warehouses, Ruza, Moscow region





Production facilities of Procter&Gamble Moscow region











Master Climate Solutions Group has for 65 years remained the evident world leader in manufacturing mobile and fixed air-handling systems. The company's mission is to create the highest possible comfort for working conditions.

#### **Heaters**

- Liquid fuel
  - Gas
- Electric
- Infrared

#### **Coolers**

- Portable bio conditioners
- Fixed bio conditioners

#### Fans

- Portable fans
- Fixed destratificators









# Dehumidification/humidification



 Distributing industrial humidification products manufactured by the leading brand in the market.



 Exclusive distribution of the cutting-edge dehumidiers manufactured by the leading brand in the market.



 Exclusive distribution of adsorption dehumidifiers manufactured by the leading brand in the market.





- <u>CAREL</u> was founded in **Italy** more than 45 years ago. It has become a global one: 23 affiliates, 9 plants and over 1500 employees worldwide.
- <u>CAREL</u> The largest product range of air humidifiers and HVAC controls.
- Further maintenance service is possible with minimal expenses.
- For the first time ever **United Elements** launched the <u>CAREL</u> brand in the Russian market more than 15 years ago, and up to now it keeps the brand image of the world leader.





#### Air humidification systems

#### **Isothermal (steam)**



Steam with electric heaters



Steam with immersion electrodes



Steam gas-fired



Distribution systems of high pressure steam

#### **Adiabatic**



Ultrasound





#### HVAC controls



Programmable and parametric controls



Management systems



Probes and room terminals



# Humidification Job Sites CAREL





The State Hermitage and Restoration and Storage Centre, St. Petersburg. humiSteam Carel humidifiers are used to preserve pieces of art.







Defence Ministry Archives, Podolsk, Moscow region. 80 Carel humiSteam humidifiers control microclimate of our country's archives.





Health industry job sites Moscow and Moscow region, St. Petersburg, Saratov etc.

In medical institutions, the required humidity level is maintained by humiSteam and heaterSteam systems: Medical Aid to Children Centre, Botkin Hospital (MRI laboratory), Volga Regional Medical Centre, STADA CIS pharmaceutical factory, Health Ministry Dental Clinic.



Plesetsk Cosmodrome, Plesetsk Plesetsk Cosmodrome is an elaborate scientific and technical complex fulfilling the most important strategic tasts. Carel humiSteam humidifiers are installed on this job site.







- Dantherm<sup>®</sup> was founded in Denmark more than 60 years ago. It is a global market professional.
   Nowadays, Dantherm Group is a global market professional, which unites the largest air-handling brands.
- Dehumidification and ventilation systems for swimming pools is one of its major activity areas.
- Quality, fail-safety and efficiency are the main principles of the company business.
- For more than 15 years, **United Elements** has been the exclusive distributor of dehumidification and ventilation systems manufactured by **Dantherm**°, a recognized worldwide supplier and the leader in the Russian market.

www.dantherm.com/ru





**Dehumidifiers for swimming** 

pools

Wall-mounted

#### Air handling in swimming pools

Ventilation for swimming pools

**Compact** 

Modular



**Residential dehumidifiers** 

Residential and industrial dehumidifiers





**Duct** 

**Heat pumps** 















#### DanX XWPRS / XWPS / XKS

Flow 2000-32 000 m<sup>3</sup>/h

#### Dan X AF

Flow 4850-24 000 m<sup>3</sup>/h









### Dehumidification and ventilation job sites **Dantherm**°



Krugloye Lake Sport Centre, The Moscow Region Energy efficient DanX 12/24 system was used for air ventilation and conditioning in two Olympic swimming pools.



Leisure complex in Belarus health resort, Sochi Belarus leisure complex in the centre of Krasnaya Polyana vollage is one of the best hotels in Sochi. The swimming pools are fitted with CDP dehumidifiers





Neftyanik sports complex, World Class fitness centre, Olymp fitness club, a swimming pool in Abakan Beer Factory sports complex etc. Cities: Kirishi, Ivanovo, St. Petersburg, Abakan etc.

CDP dehumidifiers are installed in multiple swimming pools inside sports complexes and fitness clubs all over Russia.

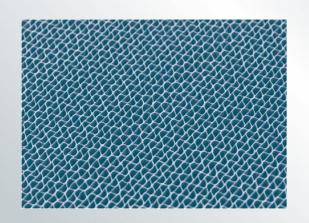




# COTES

- COTES Danish company was founded in 1986 and has been manufacturing adsorbtion dehumidifiers since then. Currently, the company has sales offices in 33 countries. Its products are being used in versatile job sites.
- Cotes dehumidifiers have a wide operation range both for positive and negative temperatures. They can be used for multiple purposes, including deep drying. Adsorbtion dehumidifiers Cotes are successfully used in ice arenas, in food production factories and in the premises where particularly dry air is required for a complicated technilogical cycle.











# Job Sites COTES



Federal State Unitary Enterprise
"Krylov State Research Centre"
(Multipurpose Offshore Swimming
Pool in Krylov Research and
Development Insitute), St. Petersburg



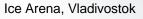




Evalar pharmaceutics plant, Biysk







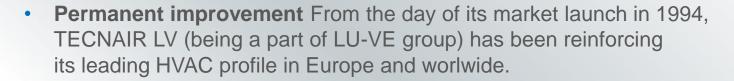














- **High-quality products** Technologies and development of products with computer-aided thermodynamic models; tests carried out in their own R&D laboratories (the largest in the industry on the territory of Europe).
- Competitiveness and custom tailored service Wide range of parts and accessories will satisfy most requirements. TECNAIR LV can find an alternative solution to satisfy the most demanding requests.
- High quality service
   Professional approach of the company is also seen in timely delivery, installation and start-up, as well as in after-sales support.



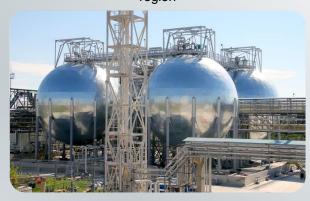




Joint Stock Company RED, Transneft, Chelyabinsk



SchekinoAzot United Chemical Company, Tula region



Leninskoye Sports and Recreation Center, Tula region



Defence Ministry Complex on Frunze embankment, Moscow



Bratsk Timber Processing Complex (ILIM Pulp enterprise), Bratsk.



Joint Institute for Nuclear Research, NICA Nuclotron-based ion collider facility, Dubna





### REFRIUN

- The total area is 14 800 m<sup>2</sup>
- The total number of employees is 120 people (2013)
- Turnover in 2013: € 23 mln
- 2002: XChange company with 4 employees is founded
- 2003: XChange Switzerland is founded.
- 2005: XChange Russia is founded.
- 2006 R.M.S. (Refrion Metal Structures) is founded.
- 2006 Xchange purchases the control block of shares in Intherm (manufacturer of heat exchangers)
- 2007 Intherm changes its name to REFRION
- 2008 heat exchanger production is moved from Verona to Villa Santina, Udine
- 2009 REFRION is united with XChange
- 2010 REFRION Kältetechnik GmbH was founded in Hermagor, Austria.





Hermagor, Austria



Villa Santina, Udine



Flumignano di Talmassons, Udine



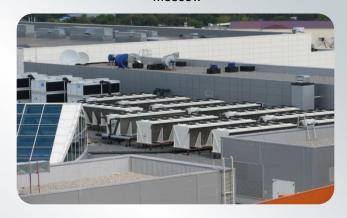






# Job Sites REFRICIA

Metropolis retail and business centre, Moscow



Yandex data centre, Moscow



Kasimovsky Underground Gas Storage Bureau (Gazprom), Ryazan region



Adler railway station building, Sochi



Planeta Neptun aquarium, St. Petersburg



Monokristall Synthetic Corundum Plant, Stavropol





### Contact data

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#### Moscow

Sokol Business Centre, 5/1 Schelkovskoye shosse, Moscow, 105122 Tel. (495) 790-74-34

#### Rostov-on-Don

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#### Krasnodar

26 Krugovaya, Krasnodar, 350012 Tel. (8-861) 279-62-76

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